# MICROSOFT AZURE ACCELERATE AND FACILITATE YOUR CLOUD ADOPTION



Microsoft Azure accelerates and simplifies your move to the cloud, ensuring flexibility and compatibility.

Cofomo's Managed Partner Status and Advanced Specialization ensure your cloud experience exceeds expectations.





# Microsoft Azure makes the adoption of the cloud easier, faster, and more effective by:

- $\rightarrow$  modernizing outdated systems
- ightarrow enabling workload migration
- $\rightarrow$  ensuring product compatibility

Its wide range of comprehensive services and tools will increase your business agility, and competitiveness, and deliver efficient, reliable solutions to customers and end users in a way that's customized to your specific needs.

Microsoft Azure lets you move to or modernize your cloud environment and do it on your terms.

### Achieve Your Cloud Migration And Modernization Strategy

Microsoft Azure helps in your move to the cloud by unlocking new potential for you and your organization. It places the power of the cloud and cloud services at your fingertips. You'll discover how new business solutions can come to life, overcome today's challenges, be future-ready, and operate hybrid seamlessly.

#### Microsoft Azure is:

- A premier cloud platform featuring a wide range of comprehensive products and cloud services
- → Designed to build, run, and manage new apps across multiple clouds, in the cloud, on-premises, and at the edge
- → Flexible, so you can choose and customize a solution that's right for you
- → Reduced maintenance
- $\rightarrow$  Seamless hybrid operation

- $\rightarrow$  Operational continuity
- $\rightarrow$  Heightened security and resilience
- $\rightarrow$  Scalability
- $\rightarrow$  Complete compliance
- $\rightarrow$  Easy integration with existing technologies

Microsoft Azure is the premiere cloud platform that lets you achieve your cloud strategy quickly, and easily.

Microsoft Azure allows new business solutions to come to life so you can overcome today's challenges, be future-ready, and operate hybrid seamlessly.

Simply put, Microsoft Azure is an innovation accelerator, and leveraging it as part of your cloud adoption strategy means you benefit from advantages that'll improve your cloud migration or modernization and do it on your terms.

Microsoft Azure is a cloud modernization and innovation accelerator.



## Accelerate And Simplify Your Move To The Cloud

Microsoft Azure is the cloud, made easy. Its cloud migration tools accelerate your move using proven Microsoft technologies that make the transition seamless and successful.

## The Advantages of Cloud Migration With Microsoft Azure

- ightarrow Ideal for all cloud migration projects
- ightarrow Delivers secure mobile and remote access
- $\rightarrow$  Provides cross-product compatibility
- $\rightarrow$  Modernizes legacy systems
- → Allows for the successful migration of mainframe workload, app, and databases
- → Supports high-performance cluster computing.

Leveraging Microsoft Azure can both accelerate and simplify your move to the cloud, ensuring compatibility, flexibility, and successful implementation of your projects.

Microsoft Azure will accelerate and simplify your move to the cloud.

## Cofomo And Microsoft: Your Cloud Migration And Modernization Delivered Faster And More Easily Through A Privileged Relationship

Cofomo is one of a few select Canadian companies to hold **Advanced Specialization in Web Applications Modernization on Microsoft Azure**.

It's the considerable expertise and experience of our dedicated, specialized teams that have earned us that honour.

Cofomo's Managed Partner Status and Advanced Specialization ensure your cloud experience exceeds expectations.



Cofomo is a Microsoft Managed Services Partner, no small feat as nomination is by invitation only. Microsoft Partner Network members selected to become managed partners must meet several exacting criteria.

Being awarded **Microsoft's Managed Partner** Status brings us into even greater proximity with Microsoft and its sales team. You also benefit from Cofomo having a dedicated contact person, within Microsoft. So when you have questions, we've got a straight line to the answers.

Cofomo's relationship with Microsoft and expertise with Microsoft Azure means you're supported, informed, and able to achieve your cloud migration and modernization goals.

# $\downarrow$

## Cofomo's Offers Distinct Advantages:

- A dedicated, personalized service that's ably equipped to take on any challenge
- A 98% client satisfaction rate
- The experience of working with over 40 top-tier sector-leading clients
- A turnkey service
- The choice between talent-on-demand or projects-on-demand delivery methods
- A local base of exceptional skills and know-how
- Increased accountability we take it seriously
- Strong value-per-dollar optimization of total product use

## $\downarrow$

## Cofomo's Unique Microsoft Business Apps Advantages:

- A Microsoft partner for nearly 30 years
- An innate understanding of Microsoft platforms and technologies
- Over 800 Microsoft technologies experts
- A Microsoft Managed Services Partner
- An Advanced Specialization in Web Applications Modernization on Microsoft Azure

## Cofomo's Privileged Microsoft Status Can Help Fund Your Migration and Modernisation.

Cofomo is **only one of a select few Canadian companies to hold an Advanced Specializatio**n in Web Applications Modernization on Microsoft Azure.

This advanced specialization not only demonstrates Cofomo's expertise but **allows you to benefit from the Microsoft Azure Migration and Modernization Program** (AMMP) through important incentives for Microsoft Azure workload migration and application modernization projects.

These incentives help **fund migration and modernization workloads,** part of which are conferred as Azure credits, applicable towards the first year of workload operation.





For nearly 30 years Cofomo has been helping companies in all sectors, businesses large and small, to optimize their use of technology to align their objectives.

Our long-term relationships with toptier clients have won their confidence and helped them overcome complex IT challenges and led us to be currently named to Deloitte's Canada's Best Managed Companies – for the third year running.

We understand how technology can shape tomorrow's success. Let us help shape yours.

#### COFOMO

## ABOUT COFOMO

Established in 1995, Cofomo is a Canadian leader in information technology (IT) and business consulting services, which translates today into the acceleration of client companies' digital transformation.

Its solutions cover the full range of business needs, including strategy, innovation, agility, intelligence, security, and cloud computing.

Its unique expertise is delivered through flexible on-demand project and talent delivery models. A team of over 3,000 professionals provides these services to large private and public sector organizations, mostly located in Eastern Canada. This team is supported by a high-performance, lean organization and a state-of-the-art digital ecosystem to communicate with clients, acquire and manage talents and projects, and deliver the full services of the new digital economy.



### SPEAK WITH AN EXPERT TODAY

1 514 866-0039

infomontreal@cofomo.com

1 418 780-8718 infoquebec@cofomo.com 1 613 241-0222 infoottawa@cofomo.com